

## Speciality: Management of business relations between the EU and Eurasian countries

No	Subject name	CODE	ECTS				Hourly schedule												
							I year						II year						
				Hours			I semester			II semester			III semester			IV semester			
							Total	L	C	S	L	C	S	L	C	S	L	C	S
2017/2018	1	Management concepts	C	ZSUA01142	5	60	30	30			2E	2							
I	2	Psychology in management	H	ZSUA01288	2	30	15	15			1	1							
I	3	Innovative entrepreneurship	D	ZSUA01560	4	30	15	15			1	1							
I	4	Civil law	C	ZSUA01144	4	30	15	15			1	1							
I	5	Legal and political conditions of business management in the EU		ZSUA01906	4	45	30	15			2E	1							
I	6	Economic relations between the EU and Eurasian countries		ZSUA01907	4	45	15	30			1	2							
I	7	Business process management	D	ZSUA01908	4	45	15		30	1E		2							
I	8	Determinants of Eurasian enterprises		ZSUA01909	3	45	15	30			1	2							
II	9	International marketing	D	ZSUA02255	3	30	15	15							1E	1			
II	10	Mathematical statistics	C	ZSUA02143	4	45	15		30						1		2		
II	11	Macroeconomics	C	ZSUA02024	4	30	15	15							1	1			
II	12	Academic writing and communication		ZSUA02910	2	30		30							2				
II	13	Shadow economy		ZSUA02911	5	60	30	30							2E	2			
II	14	Organizational and professional performance		ZSUA02912	3	30	15	15							1	1			
II	15	Marketing and branding of the EU and Eurasian countries		ZSUA02913	3	30	15	15							1	1			
II	16	Bilateral relations between the EU and the post-Soviet countries of Eastern Europe		ZSUA02914															
II	17	Bilateral relations between the EU and the selected countries of East Asia		ZSUA02915	2	15		15							1				
II	18	European Union projects management		ZSUA02322	2	15		15							1				
III	19	Promotion and communication of European Union projects		ZSUA02916	2	15		15							1				
III	20	Customer relationships management		ZSUA02917	2	15		15							1				
III	21	Relationship marketing		ZSUA02918	2	15		15							1				
III	22	Business ethics	C	ZSUA03154	3	30	15	15							1	1			
III	23	Management accounting	D	ZSUA03156	3	30	15	15							1E	1			
III	24	Innovation and strategic management	D	ZSUA03919	4	45	15	30							1E	2			
III	25	International trade principles		ZSUA03920	3	30	15	15							1	1			
III	26	Regionalism and regionalization in Europe and Asia		ZSUA03921	4	45	15	30							1	2E			
III	27	Bilateral relations between the EU and the post-Soviet Central Asian and the South Caucasus countries		ZSUA03922	2	15		15							1				
III	28	Bilateral relations between the EU and the selected countries of South and South-East Asia		ZSUA03923															
III	29	B2B marketing lab		ZSUA038021															
III	30	B2B relationship marketing lab		ZSUA038022	2	15		15								1			
III	31	Preparation and evaluation of transnational projects		ZSUA03924	3	30	15	15							1	1			
III	32	Business excellence		ZSUA03925															
III	33	Master degree diploma seminar 1		ZSUA03071	6	30			30							2			
IV	34	Conflicts and negotiations in organization	D	ZSUA04577	2	30	15	15								1	1		
IV	35	EU foreign policy towards Eurasian countries		ZSUA04927	1	30		30								2			
IV	36	Global leadership		ZSUA04926	1	30		30									2		
IV	37	Cross-culture team building		ZSUA04928															
IV	38	Master degree diploma seminar 2		ZSUA04071	6	30			30								2		
IV	39	Diplomma thesis		ZSUA04221	20														
	TOTAL					120	1020	360	540	120		22		20		18		8	
														3E		3E		3E	

S - specialization workshops, projects, seminars (20 students per group)

C - group of core content

H - group of humanistic content

D- group of directional content

